

### Table of Fees for Services

Carefully read Item 4 and Item 5 of Form ADV Part 2A (“Brochure”), as these sections of the Brochure contain important details about Haviland & Sams, LLC’s advisory services and fees. Fees may be negotiable. The fees below will only apply to you when you request the services listed.

| <b>Fees Charged by Investment Adviser</b>                            | <b>Fee Amount</b>                       |                  | <b>Frequency Fee is Charged</b>                         | <b>Services</b>  |
|--|---|------------------|---|--|
| Assets Under Management Fee  | \$0.00                                  |                  | N/A   | N/A  |
| Hourly Fee   | \$0 - \$350 per hour                    |                  | 25% to Retain; Balance Upon Completion of Services      | Ad Hoc Consulting  |
| Subscription Fee   | \$0.00                                  |                  | N/A   | N/A  |
| Fixed Fee  | \$3,000 - \$35,000                      |                  | Quarterly in Advance                                    | Wealth Management Services   |
|  | \$2,500 - \$5,000                       |                  | Quarterly in Advance                                    | Retirement Plan Services   |
| Commissions to the Adviser   | \$0.00                                  |                  | N/A   | N/A  |
| Performance-based Fee  | \$0.00                                  |                  | N/A   | N/A  |
| Other  | @ Schwab<br>@ Lockwood                  | ≤1.00%<br>≤1.00% | Quarterly in Arrears<br>Quarterly in Advance            | Paid to Haviland & Sams for Independent Investment Manager Search and Monitoring |
| <b>Fees Charged by Third Parties</b>                                 | <b>Fee Amount</b>                       |                  | <b>Frequency Fee is Charged</b>                         | <b>Services</b>  |
| Third Party Money Manager  | @ Schwab<br>@ Lockwood Wrap Fee Program | ≤1.00%<br>≤1.00% | Quarterly or Monthly in Arrears<br>Quarterly in Advance | Paid to Third Party for Independent Investment Management                        |
| Robo-Adviser Fee   | \$0.00                                  |                  | N/A   | N/A  |
| <b>Talk with your Adviser about fees and costs applicable to you</b> |   |                  |   |  |

#### Additional fees and costs to discuss with your Adviser

| <b>Additional Fees/Cost</b>       | <b>Yes/No</b> | <b>Paid To</b>               |
|-----------------------------------|---------------|------------------------------|
| Brokerage Fees                    | Yes           | Custodian                    |
| Commissions                       | Yes           | Custodian                    |
| Custodian Fees                    | Yes           | Custodian                    |
| Mark-ups                          | Yes           | Investment Company           |
| Mutual Fund/ETF Fees and Expenses | Yes           | Custodian/Investment Company |